ISM ITEM	PO#	POS#	COST	UPC	ORIGINAL FORECAST	REVISED FORECAST	TOTAL FORECAST $	as of 11/16/95 ytd commitments	as of 11/16/95 $ commitments	% OF TOTAL FORECAST	RE-ORDER LEAD TIME
Merit Woven Small Labels	Y14556		0.01993		50,000	50,000	$997	150,000	$4,237	300%	
Merit II Large Labels	Y14556		0.0324		100,000	100,000	$3,240				
Lighter	Y14559	88745	$3.39	30	84,000	76,304	$258,671	50,400	$170,856	66%	120 DAYS
Travel Alarm Clock	Y14560	88733	$4.80	40	46,900	88,458	$424,598	27,300	$131,040	31%	45 DAYS
Women's Cosmetic Bag	Y14568	88732	$3.86	60	32,000	23,013	$88,830	18,696	$72,167	81%	75 DAYS
Pocket Tool	Y14561	88734	$2.77	70	37,000	77,951	$215,924	21,620	$59,887	28%	70 DAYS
Leather Day Planner	Y14567	88735	$10.41	100	20,500	16,163	$168,257	12,008	$125,003	74%	65 DAYS
Luggage on Wheels	Y14562	88731	$18.92	175	14,300	34,182	$646,723	13,000	$245,960	38%	120 DAYS
Sweater (S/M)	Y14565	88739	$20.38	200	15,500	25,753	$524,846	3,575	$72,859	14%	90 DAYS
Sweater (L/XL)	Y14565	88740	$20.38	200				5,472	$111,519	21%	90 DAYS
Cotton Shirt (M)	Y14565	88736	$12.10	125	15,100	37,730	$456,533	3,996	$48,352	11%	60 DAYS
Cotton Shirt (L)	Y14565	88737	$12.10	125				4,320	$52,272	11%	60 DAYS
Cotton Shirt (XL)	Y14565	88738	$12.10	125				3,708	$44,867	10%	60 DAYS
CD Alarm Clock	Y14518	73930	$76.40	425	46,400	64,934	$4,960,958	39,000	$2,979,600	60%	90 DAYS
Coach Pocket Purse	Y14570	88746	$77.00	425	21,300	17,672	$1,360,744	15,015	$1,156,155	85%	120 DAYS
Leather Jacket (S)	Y14564	88741	$95.00	450	28,200	71,837	$6,824,515	2,601	$247,095	4%	12 WEEKS
Leather Jacket (M)	Y14564	88742	$95.00	450	0	0		6,280	$596,600	9%	12 WEEKS
Leather Jacket (L)	Y14564	88743	$95.00	450				8,092	$768,740	11%	12 WEEKS
Leather Jacket (XL)	Y14564	88744	$95.00	450				7,073	$671,935	10%	12 WEEKS
Air freight for Jackets									$1,000		
TOTAL					**461,200**	**633,997**	**$15,933,839**	**242,156**	**$7,555,907**	**38%**	

1995 PORTION - 50%	$7,966,920		
FAVORABLE /(UNFAVORABLE)-FROM CONTINUITY	($3,464,720)		($3,053,707)
1995 BUDGET	$4,502,200	28.26%	

2072406888

Source: https://www.industrydocuments.ucsf.edu/docs/lzln0004